

## B2B BUSINESS MATCHING PROGRAMME

### BUYER REGISTRATION FORM

#### IMPORTANT NOTICE:

#### APPLICATION:

- Please complete this form and read the details in PART I, II, III & IV.
- Please complete all the MANDATORY COLUMN (\*)

#### ENQUIRIES:

- In order to be accepted as a buyer, kindly submit the buyer registration form via mail to : [yongjie@pinnacleconcepts.com.my](mailto:yongjie@pinnacleconcepts.com.my) or fax via +603-7731 5759

**DEADLINE: 15<sup>th</sup> November 2019, 5:00 pm.**

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Concurrent Event 同期活动:

**2019 MaPLE**  
亚洲自有品牌贸易展

**FUJIAN BRANDS ON THE MARITIME SILK ROAD**  
福建品牌海丝行

**BRAND XIAMEN 2019**

**MALAYSIA PRIVATE LABEL EXPO (KUALA LUMPUR)**  
**亚洲自有品牌贸易展(吉隆坡)MaPLE**  
25<sup>th</sup> - 27<sup>th</sup> November 2019 | Kuala Lumpur Convention Centre

Hosted By 主办单位:

马来西亚国际商会  
Malaysia International Exhibitions Association

FIE 福建省进出口商会  
Fujian Chamber of Commerce for Import & Export

HUIYUAN EXPO  
汇(荟)源展览  
PINNACLE CONCEPTS SDN BHD  
巅峰概念私人有限公司

Supported By 支持单位:

Ministry of Trade  
Malaysia Convention & Exhibition Bureau

MATRADE

MRCA  
Malaysia Resources & Commodities Association

MICCI  
Malaysian International Chamber of Commerce

MALAYSIA MACAU CHAMBER OF COMMERCE  
马来西亚澳门总商会

Co-organised By 承办单位:

ARTSYS

meGO

Collaboration Partner 合作伙伴:

南洋商報  
NANYANG SIANG PAU

SHANGHAI

Official Media Partner 合作媒体:

## PART I: TERMS AND CONDITIONS FOR BUYERS

We highly recommend that you read through the full B2B Buyer Program terms and conditions below:

### Programme inclusions:

- **TWO NIGHTS ONLY** hotel accommodation (room & breakfast) only for your programme dates: 24<sup>th</sup> – 27<sup>th</sup> November 2019, at Impiana KLCC Hotel.
- Ground transfers in Kuala Lumpur: between Kuala International Airport Terminal 1/ 2 – Impiana KLCC Hotel.
- Access to the hosted buyer lounge (complimentary lunch)

### Programme exclusions:

- Any personal extras at the hotel. These should be settled directly with the hotel upon your departure.
- Hotel upgrades.
- Taxi fares if arriving / departing outside hosted buyer programme dates.
- Visa application fees.
- **Travel insurance.** You must ensure that you have comprehensive travel insurance to cover your trip to attend Malaysia Private Label Expo (MaPLE) in Kuala Lumpur. This should cover:
  - Cancellation, alternation, curtailment, rearrangement, replacement or terrorism in the event of illness, personal injury or circumstances beyond your control which prevent you travelling to or from the exhibition as planned.
  - Medical expenses – In the event that you need medical treatment or emergency repatriation.
  - Personal property and business equipment – In the event of loss, theft or damage.
  - Political and natural disaster evacuation such as war, floods or volcanic eruption
  - Personal liability
  - Death or personal injury

### Terms and Conditions:

1. Premium buyers are required to attend the exhibition for the full programme (see MaPLE opening hours). If you are planning to attend MaPLE Forum, the entrance fees do not include it.
2. **Premium buyers** are recommended to make the **FOUR APPOINTMENTS** with exhibitors per day – these can be a mix of individual appointments, stand presentations and pre-scheduled group appointments.
3. Premium buyers cannot change group after their application has been processed and they have been accepted into the B2B buyer programme.

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福建省进出口商会  
FIE  
Fujian Chamber of Commerce for Import & Export

Supported By 支持单位:

马来西亚展览局  
Malaysia Convention & Exhibition Bureau

马来西亚贸易委员会  
MATRADE

马来西亚贸易委员会  
MCA

MICCI

马来西亚柔佛州总商会  
MALAYSIA JOHORE CHAMBER OF COMMERCE

马来西亚柔佛州总商会  
MALAYSIA JOHORE CHAMBER OF COMMERCE

福建省委  
FJDOC  
福建省商务厅

厦门商务  
XMBFCOM

福建省委  
FJDOC

福建省委  
FJDOC

福建省委  
FJDOC

Co-organised By 承办单位:

汇(泰)源展览  
HUIYUAN EXPO

PINNACLE  
CONCEPTS SDN BHD  
巅峰概念私人有限公司

Collaboration Partner 合作伙伴:

ARTSYS

meGO  
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4. Travel schedules are organized by MaPLE to maximize time at the exhibition. Buyers are expected to fulfil to these arrangements. Deviations from these schedules are at the discretion of MaPLE.
5. MaPLE will only accept one application per buyer. In the event of more than one application being received, the first application will be processed.
6. Cancellations and / or changes can only be accepted by e-mail.
7. Acceptance onto the partial hosted buyer program is at the discretion of MaPLE. Buyers who do not meet qualifying criteria will be given the opportunity to attend as a visitor.
8. Hotel checkout is 12:00 pm on the day of your departure unless otherwise agreed by the hotel. Failure to checkout by this time may result in you being charged an additional fee by the hotel, which will not be covered by MaPLE.
9. Hosted buyers must hold travel insurance with adequate insurance cover. Such insurance will ensure that they are covered against unforeseen cancellation charges, medical costs incurred whilst away from home, personal liability claim, loss of money or passport. MaPLE will have no responsibility for any default in insurance cover in respect to the premium buyer.
10. Premium buyers should have permission to travel from the company they are representing. MaPLE accepts no responsibility for the buyer if they do not have permission to travel.
11. MaPLE reserves the right to decline a premium buyer's application without necessarily providing a reason for doing so.
12. MaPLE reserves the right to cancel the participation of a premium buyer, including after the buyer's acceptance onto the programme; for example, should it become apparent that the buyer is unlikely to fulfil their obligations and commitments to the programme.
13. Please be advised that photographs and / or videos will be taken at the event for use on the MaPLE websites, social media and in the press, MaPLE marketing materials, and other publications.

## Premium buyer hotel, travel & transfers

### 1. Hotel (ONLY for International Buyers)

MaPLE hosts you on a **TWO (2) NIGHTS** room-only basis, with breakfast at one of our partner hotels according to your group and travel preferences.

Your hotel information is available 2 weeks before MaPLE.

Pre-payment of the hotel is made on your behalf by MaPLE. You'll need to provide a credit card at check-in as a guarantee against incidentals.

**Any extras** (room service, telephone, fax, laundry, mini bar, late check-out fees, etc) **are not included** and should be settled directly with the hotel before departure.

Concurrent Event 同期活动:





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Hosted By 主办单位:



Co-organised By 承办单位:



## Check-in and check-out times

Check-in is usually from **3:00 pm** on your day of arrival.

On the morning of departure please check out in good time to ensure that you are on the lobby by **12:00 noon**.

## Additional nights

If you'd like to come MaPLE for an additional day, the additional charges are at your own expense.

## Sharing

To share your room with a partner or colleague, please do contact the MaPLE in advance. Any supplement charges are at your own expense.

### 2. Airport Transfer (ONLY for International Buyers)

If you arrive outside of the transfer dates / times below make your own way to your hotel or MaPLE (at your own expense)

### 3. Round-Trip Shuttle Services (for LOCAL BUYERS only)

MaPLE will also be providing our supporting partner members from Northern, Southern, East Coast, Sabah and Sarawak a round trip shuttle services and one luncheon to the show.



Concurrent Event 同期活动:



Hosted By 主办单位:



Co-organised By 承办单位:



# MALAYSIA PRIVATE LABEL EXPO (KUALA LUMPUR)

## 亚洲自有品牌贸易展(吉隆坡)MaPLE

25<sup>th</sup> - 27<sup>th</sup> November 2019 | Kuala Lumpur Convention Centre

Supported By 支持单位:



Collaboration Partner 合作伙伴:



Official Media Partner 合作媒体:



## PART 2: APPLICANTS DETAILS \*

Company Name:

Company Address:

Buyer's Name & Surname:

Buyer's Position:

Buyer's Email:

Buyer's Mobile No:

## PART 3: DOCUMENT SUBMISSION \*

NOTICE: *\*Compulsory to submit all the required supporting documents along with this application form – Preferred in PDF Format\**

Required Documents:

- Company Profile**, which should not exceed 10 pages, including printed brochures and product catalogues relevant to the goods/ services being procured
- Business Registration Certification / Licence** (Malaysia: Form 49/SSM), including Articles of Incorporation, or equivalent document if Buyer is not a corporation.
- Business Card**

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福建省进出口商会  
FIE Fujian Chamber of Commerce for Import & Export

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MATRADE

马来西亚展览委员会  
MCA

MICCI

马来西亚中国总商会  
MALAYSIA CHINA ASSOCIATION

马来西亚总商会  
MALAYSIA CHAMBER OF COMMERCE

福建商务厅  
FJDCC

厦门商务  
XMBCC

福建会展业协会  
FCEA

福建会展业协会  
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SHANGHAI

- By signing this form, I agree that all data provided may be used (saved, stored, processed, transmitted and deleted) and shared with MaPLE in compliance with the Privacy Policy to allow for my booking(s). Furthermore, my data may be shared with MaPLE.
- I have read and accept Malaysia Private Label Expo (MaPLE) 2019 Hosted Buyers Programme's Terms & Conditions stated above.

Signature:

Company Stamp:

Date:

**\* PRINT, SIGN, STAMP, SCAN and Send to : [yongjie@pinnacleconcepts.com.my](mailto:yongjie@pinnacleconcepts.com.my) before 15<sup>th</sup> November 2019. Successful application will be informed by email.**

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# PART 4: PREMIUM BUYER PACKAGE

**NOTE:** \*Please note that the acceptance into the Premium Buyer Package will only be approved upon the fulfilment of the requirements from the Organiser. If you are interested into this package, kindly contact to the Organiser. \*

- A** HOTELS – International Buyers ONLY
- B** AIRPORT TRANSPORTATION (airport-hotel-airport) – International Buyers ONLY
- C** LOCAL SHUTTLE SERVICES – Local Buyers Group ONLY

**PERSONAL INFORMATION (Please type or write clearly in Capital Letters)**

Title:  Mr.  Mrs.  Ms.  Prof.  Dr.  other (please specify).....

Surname: .....

First name: .....

Address: .....

City and postal code: .....

Country: .....

Telephone: .....Fax:.....

E-mail .....

**Accompanying Person:**

Surname .....

First name .....

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Supported By 支持单位:

马来西亚外交部  
马来西亚展览及会议中心  
MATRADE  
MRCA  
MICCI  
CAMERA  
MALAYSIA MACAU CHAMBER OF COMMERCE

Co-organised By 承办单位:

汇(荟)源展览  
PINNACLE

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ARTSYS  
meGO

Official Media Partner 合作媒体:

南洋商報  
SHANGHAI

**A HOTELS (*International Buyers ONLY*)**

**NOTE:**

1. DEADLINE for Hotel: **15<sup>th</sup> NOVEMBER 2019.**
2. Reservations will be made on a first come first serve basis. If no more rooms are available at the Official Hotel at time of registration, MaPLE will contact you with an alternative proposal.

**Number of Nights Requested (TWO NIGHTS ONLY):**

- 24<sup>th</sup> November 2019 (Sunday)
- 25<sup>th</sup> November 2019 (Monday)
- 26<sup>th</sup> November 2019 (Tuesday)

**Room Type:**

- Double
- Twin

**B PRE-BOOKED AIRPORT TRANSPORTATION (*International Buyers ONLY*)**

**NOTE:** Please add flight details if already known; otherwise advise relevant details as soon as available.

- Yes, I require Airport / Hotel / Airport transportation service with details as below:

**INFORMATION OF ARRIVAL:**

Date of Arrival : .....

Airline/Flight No : .....

Flight Arrival Time : .....

**INFORMATION OF DEPARTURE:**

Date of Departure : .....

Airline/Flight No : .....

Flight Departure Time : .....



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**C LOCAL SHUTTLE SERVICES (Local Buyers Groups ONLY)**

Please choose your shuttle service:

- One-way: Shuttle service is needed
- Return: Shuttle service is needed

Organization / Association Name\*: .....

Person-in-charge\*: .....

Contact Number\*: .....

Date\*: .....

Time\*: .....

Departing Location\*: .....

Arrival Location: **Kuala Lumpur Convention Hall, Malaysia.**

Passengers\*: ..... pax person

**SPECIAL WISHES / REMARKS:**

.....  
 .....  
 .....

**FOR MORE INFORMATION, PLEASE CONTACT:**

Mr. Foo Yong Jie; [yongjie@pinnacleconcepts.com.my](mailto:yongjie@pinnacleconcepts.com.my); +6018-326 5696

Ms. Wong Siew Moon; [siewmoon@pinnacleconcepts.com.my](mailto:siewmoon@pinnacleconcepts.com.my); +6014-330 4198